

ABVE
Profit & Loss Budget vs. Actual
July 2011

	Jul 11	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Registration - Conf.			
Conference Reg. Current Year			
3510-0 · Member - Early	0.00	37,000.00	-37,000.00
3510-1 · Group Discount	0.00	-100.00	100.00
3520-0 · Member - Late	0.00	2,520.00	-2,520.00
3530-0 · NonMember - Early	0.00	8,100.00	-8,100.00
3540-0 · NonMember - Late	0.00	1,560.00	-1,560.00
3555-0 · Presidents Reception	0.00	100.00	-100.00
3560-0 · Value Added	0.00	3,000.00	-3,000.00
3561-0 · Value Added #2	0.00	3,000.00	-3,000.00
3570-0 · Exhibitors	0.00	700.00	-700.00
3580-0 · Knowledge Enhancement	0.00	360.00	-360.00
3594-0 · Daily Registration	0.00	1,200.00	-1,200.00
3595-0 · Student	0.00	150.00	-150.00
Total Conference Reg. Current Year	0.00	57,590.00	-57,590.00
Total Registration - Conf.	0.00	57,590.00	-57,590.00
3100-0 · Certification			
3100-1 · C.E. Approval - Alternative Ed.	127.08	2,000.00	-1,872.92
3100-3 · Certification-New Memb	0.00	1,100.00	-1,100.00
3100-5 · KES Study Guide / Materials	0.00	125.00	-125.00
Total 3100-0 · Certification	127.08	3,225.00	-3,097.92
3200-0 · Dues			
3200-2 · Associate Member	0.00	18,200.00	-18,200.00
3200-3 · Fellow/Diplomate	0.00	52,800.00	-52,800.00
3200-6 · Retired Members	0.00	930.00	-930.00
3200-7 · Student Members	60.00	240.00	-180.00
3200-8 · Subscriber	0.00	900.00	-900.00
Total 3200-0 · Dues	60.00	73,070.00	-73,010.00
3210-0 · Hotel Rebate	0.00	2,200.00	-2,200.00
3220-0 · Publication Sales-Journal			
3220-1 · Brochure Sales	0.00	20.00	-20.00
3220-0 · Publication Sales-Journal - Other	25.00	200.00	-175.00
Total 3220-0 · Publication Sales-Journal	25.00	220.00	-195.00
Total Income	212.08	136,305.00	-136,092.92
Expense			
Administrative			
3990-0 · Accounting & Legal.	0.00	2,000.00	-2,000.00
4010-0 · Bank & CC Charges.	59.31	4,600.00	-4,540.69
4015-0 · CE Processing - Alternative Ed.	65.00	1,500.00	-1,435.00
4016-0 · Certificate Exp/NewMmbr/Upgrade			
4016-7 · Exam / Test Maintenance	373.00	1,000.00	-627.00
4016-0 · Certificate Exp/NewMmbr/Upgrade - Other	32.50		
Total 4016-0 · Certificate Exp/NewMmbr/Upgrade	405.50	1,000.00	-594.50
4020-0 · Dues & Subscriptions.	0.00	685.00	-685.00
4030-0 · Insurance.			
4030-1 · General Liability	0.00	1,500.00	-1,500.00
4030-2 · Officers & Directors	0.00	1,150.00	-1,150.00
Total 4030-0 · Insurance.	0.00	2,650.00	-2,650.00
4040-0 · Management Fee.	4,513.84	54,166.00	-49,652.16
4060-0 · Office Supplies.	0.00	150.00	-150.00
4070-0 · Photocopies.	17.67	600.00	-582.33
4080-0 · Postage & Shipping.	2.43	200.00	-197.57
4090-0 · Printing & Labels	0.00	50.00	-50.00
4110-0 · Storage.	100.00	1,200.00	-1,100.00
4120-0 · Telephone & Fax.	161.88	1,950.00	-1,788.12

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Total Administrative	5,325.63	70,751.00	-65,425.37
Board of Directors			
4200-0 · Awards.	47.98	750.00	-702.02
4215-0 · Election Mailing	0.00	775.00	-775.00
4240-0 · Miscellaneous.	0.00	250.00	-250.00
4250-0 · Phone.	50.04	150.00	-99.96
4260-0 · Presidents Discretionary Fund.	195.00	100.00	95.00
4270-0 · Stationary/Mailing.	0.00	350.00	-350.00
Total Board of Directors	293.02	2,375.00	-2,081.98
Conferences			
Conference Current Year			
4510-0 · Audio Visual.	0.00	3,550.00	-3,550.00
4535-0 · Certification Fees	0.00	400.00	-400.00
4536-0 · CEU Forms and Tally	0.00	2,200.00	-2,200.00
4555-0 · Planning	10.96	1,500.00	-1,489.04
4562-0 · Exhibitor.	0.00	100.00	-100.00
4570-0 · Gratuities.	0.00	200.00	-200.00
4580-0 · Miscellaneous.	0.00	100.00	-100.00
4590-0 · Postage.	0.00	750.00	-750.00
4600-0 · Printing (Program Flyers/Labels)	0.00	3,000.00	-3,000.00
4610-0 · Program Binder.	0.00	2,250.00	-2,250.00
4620-0 · Shipping.	0.00	500.00	-500.00
4630-0 · Signs.	0.00	100.00	-100.00
4640-0 · Speaker Expense.	0.00	1,500.00	-1,500.00
4650-0 · Staff Travel & Hotel.	0.00	2,000.00	-2,000.00
4660-0 · Supplies.	0.00	250.00	-250.00
Total Conference Current Year	10.96	18,400.00	-18,389.04
Total Conferences	10.96	18,400.00	-18,389.04
Membership Development			
4700-0 · Marketing	1,583.33	4,555.00	-2,971.67
4710-0 · Membership Admin	195.00	1,000.00	-805.00
4720-0 · Postage & Delivery	0.00	1,200.00	-1,200.00
4730-0 · Printing	29.75		
Total Membership Development	1,808.08	6,755.00	-4,946.92
Publications			
Brochure			
4800-0 · Printing	0.00	50.00	-50.00
4801-0 · Mailing	0.00	50.00	-50.00
Total Brochure	0.00	100.00	-100.00
Journal			
4840-0 · Postage (2 x \$910.)	0.00	500.00	-500.00
4850-0 · Printing (2 x \$2580.)	0.00	2,000.00	-2,000.00
Total Journal	0.00	2,500.00	-2,500.00
Newsletter			
4890-0 · Typesetting.	390.00	2,000.00	-1,610.00
Total Newsletter	390.00	2,000.00	-1,610.00
Web Site Publication			
4990-0 · Web Site Content Management	65.00	1,500.00	-1,435.00
4995-0 · eNews / Member Profiles	65.00	2,300.00	-2,235.00
Total Web Site Publication	130.00	3,800.00	-3,670.00
Website			
4910-0 · Hosting Fees	185.00	2,800.00	-2,615.00
Total Website	185.00	2,800.00	-2,615.00
Total Publications	705.00	11,200.00	-10,495.00

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Accrual Basis

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	<u>Jul 11</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Total Expense	8,142.69	109,481.00	-101,338.31
Net Ordinary Income	-7,930.61	26,824.00	-34,754.61
Net Income	<u>-7,930.61</u>	<u>26,824.00</u>	<u>-34,754.61</u>

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Cash Basis

ABVE
Balance Sheet
As of July 31, 2011

	<u>Jul 31, 11</u>
ASSETS	
Current Assets	
Checking/Savings	
1001 · B of A Checking	89,220.29
Total Checking/Savings	<u>89,220.29</u>
Other Current Assets	
1500 · Prepaid Expense	2,515.11
Total Other Current Assets	<u>2,515.11</u>
Total Current Assets	91,735.40
Fixed Assets	
1100 · Capital Expenditures	
1900 · Accumulated depreciation	-1,740.00
1100 · Capital Expenditures - Other	3,478.42
Total 1100 · Capital Expenditures	<u>1,738.42</u>
Total Fixed Assets	<u>1,738.42</u>
TOTAL ASSETS	<u>93,473.82</u>
LIABILITIES & EQUITY	
Equity	
2210 · Unrestricted net assets	80,716.41
2230 · Retained Earnings	20,688.02
Net Income	-7,930.61
Total Equity	<u>93,473.82</u>
TOTAL LIABILITIES & EQUITY	<u>93,473.82</u>